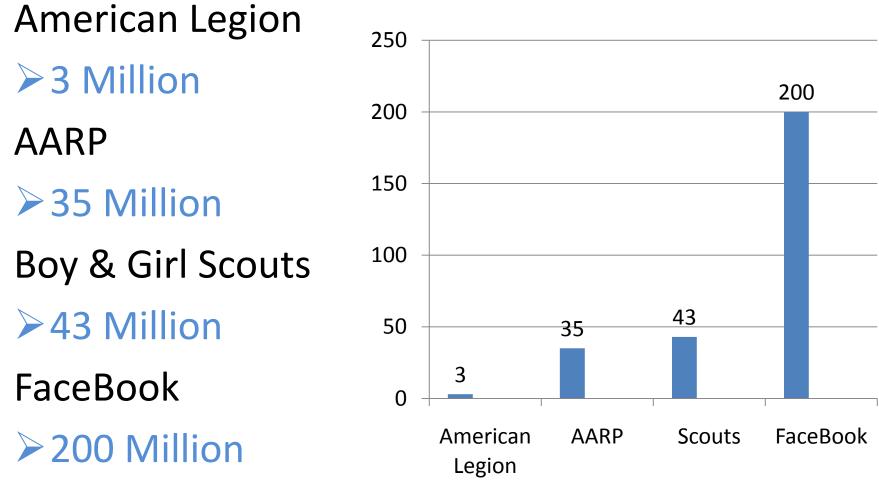


# Networking on the Internet

Lynn & Dick Slackman tenby technologies www.tenbytech.com 618-799-9757

# How Many People Belong To These Groups?



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## Networking

**People in Business** provides a community of likeminded businesses striving to create a positive relationship-based marketing environment. It also provides a personal resource network for information, friendship, corporate coordination, and education.

Online Social Network: Community of people using computers, smart phones, PDAs, etc to network.



# **Online Social Networks**

- Establish business relationships
- Establish your reputation
- Increase visibility & promote your business
- Get referrals & obtain new customers
- Access business resources
- Learn from others
- Share information, teach & support others
- They do not replace other forms of networking.

### **Three Online Social Networks**









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#### People In Business Growing Business Together



- 97 members, all business professionals
- Built specifically for People In Business
- Events
- Forums
- Email
- Blogging
- Your own web page



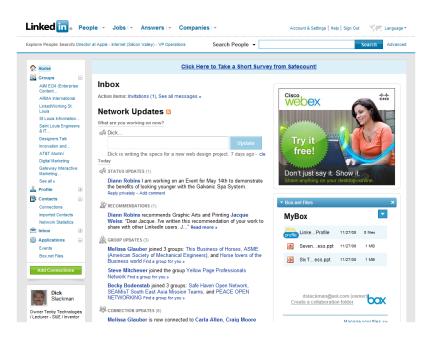
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### PeopleInBusiness.Ning.com

- Jan 1, 2009 -> May 31, 2009
- 1,940 visits (721 unique visitors)
- 16,161 page views
- Visitors from: USA (30 states), UK, Canada, Philippines, Egypt, Ivory Coast, South Africa, Jordan, Israel, Puerto Rico, Spain, India, Mexico, Netherlands, Germany, Nigeria, Romania, Iran, Saudi Arabia, France, Russia, Belgium, Pakistan, Belarus, Togo, Jersey, Indonesia, Japan, Ukraine, Czech Rep., Brazil, Senegal, Ecuador,

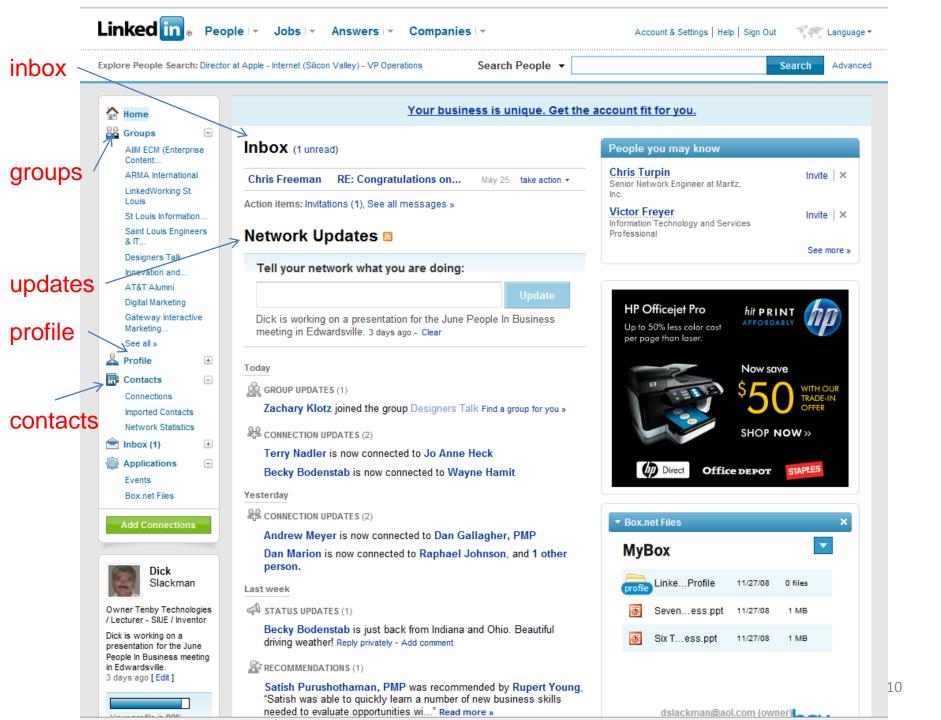


- 40 million members, mostly professionals
- Developed for business professionals
- Create Profile
- Establish Contacts
- Build a Network
- Update Status
- Join Groups
- Ask & Answer Questions
- Cost \$0



### www.linkedin.com

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Linkedin	A	lready a Linkedin user? Sign in. 🤺 🎢 Language ▼		
To join Linkedlı	n, sign up below… it's free!			
* First Name:		LinkedIn helps you		
* Last Name:		Re-connect		
* Email:	🕒 We don't spam	Connect and stay in touch with colleagues, classmates, & clients		
* Password:		Power your		
* Country:	6 or more characters United States	Career Discover inside connections when you're looking for a job or		
* Postal Code:	-	new business opportunity.		
	Only your region will be public, not your postal code	Get Answers		
I am currently:	Employed -	Your network is full of industry experts willing to <b>share</b>		
* Company:		advice. Have a question? Just ask.		
* Title:		don.		
* Industry:	Choose the industry that best describes your primary expertise			
	Join LinkedIn			
	By clicking the button above, you are indicating that you have read, understo and agree to LinkedIn's User Agreement and Privacy Policy.	od,		
	* required			



# facebook

- 200 million members, mostly young people
- Developed for college students
- Create Profile
- Make Friends
- Update Status
- Post Photos & Videos
- Post Wall Messages
- Create & Join Groups
- Send Messages
- Cost \$0



### www.facebook.com

### facebook

### Remember Me Forgot your password? Email Login

### Facebook helps you connect and share with the people in your life.



#### Sign Up

#### It's free and anyone can join

Full Name:			
Your Email:			
New Password:			
I am:	Select Sex: 👻		
Birthday:	Month: 👻 Day: 👻 Year: 👻		
Why do I need to provide this?			
Sign Up			

To create a page for a celebrity, band or business, click here.



# Blogging

- Keeping a journal for the world to see.
  - Commentary or opinions
  - Expert information
  - News and events
  - Diary
- Why?
  - Promote your business
  - Demonstrate your expertise
  - Improve the rank of your web site
  - Cost: \$0



**W** TypePad





# Is Blogging Appropriate For Your Business?

- Do your customers or potential customers search the internet for information?
- Can you maintain an interesting blog?
- Is it for you?
  - Can you be passionate about your topic?
  - Do you have something useful or entertaining to say?
  - Can you write? Do you enjoy writing?

## Twitter

- 12 million users
- Two way communication between you and the world.
- What are you doing?
- Why?
  - Promote your business
  - Create a following
  - Demonstrate your expertise
  - Learn what others are saying about your business or your competitors
  - Cost \$0



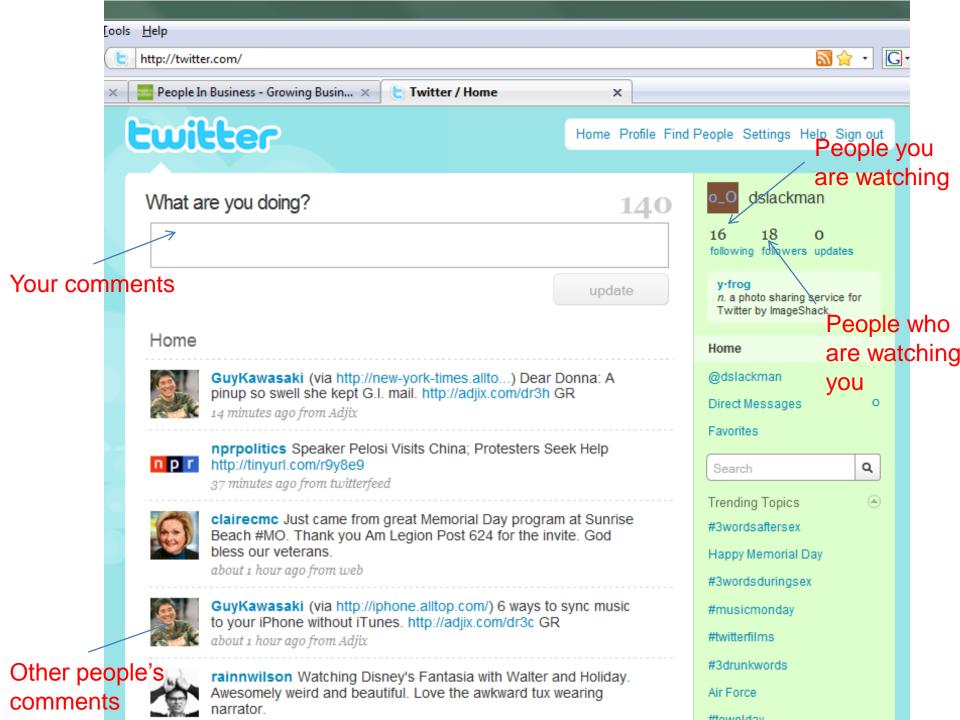
# Is Twitter Appropriate For Your Business?

- Will it reach your intended audience?
- Can you maintain an interesting and / or expert micro-blog?
- Is it for you?
  - Can you be passionate about your topic?
  - Do you have something useful or entertaining to say?
  - Can you write in short 140 character bursts? Do you enjoy writing?

### www.twitter.com

twitter				
	Join the Conver Already use Twitter on your pl		Already on Twitter? Sign in.	
	Full name	⇒ enter y	our first and last name	
	Username	Your URL: http://twitter.com/USERNAME		
	Password			
	Email	I want the inside scoop—please send me email u	ipdates!	
		York shinere	Can't read this?	
	Type the words above		Powered by reCAPTCHA. Help	
		Create my account	~	
	<i>By clicking on 'Create my account' above, you confirm that you are over 13 years of age and accept the Terms of Service.</i>			
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### Call on us if you need help!

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